

## L&B Commended at the 2011 Governor of Victoria Export Award in Australia

The Minister for Manufacturing, Exports and Trade, Richard Dalla-Riva, congratulated Landrum & Brown for being honored at the 2011 Governor of Victoria Export Awards (GOVEA) in Melbourne, Australia.

Minister Dalla-Riva said Landrum & Brown thoroughly deserved to be highly commended for the *Small Business Award* and the *Small to Medium Services Award* which highlighted companies that had made their mark in the global economy.

“Against a backdrop of ongoing global economic uncertainty, a strong Australian dollar and increased competition from large multinational companies, Landrum & Brown has performed remarkably well,” said Minister Dalla-Riva.

Gary Gibb, Vice President of Landrum & Brown, said being honored as a dynamic, small to medium sized exporter of aviation and airport services was a proud moment for the company and its hardworking staff. Landrum & Brown provides fully integrated services focusing on four core practice areas: terminal planning, airport facilities and operations planning, financial planning and program implementation, and environmental planning.

“Since we began in Australia in 2000, our export revenue has grown steadily each year. From a focus on Australia and New Zealand in our early years, our earnings beyond Australia now exceed 90 percent of our total revenue. So, being highly commended at our debut for these awards is true recognition and reward for a deliberate and successful export strategy and would solidify the reputation of our company as a world-class provider of airport planning services,” stated Mr. Gibb.

Minister Dalla-Riva noted the annual GOVEA awards recognized the skill, achievement and contribution made by Victorian exporters to the state and the nation. In 2009-2010, Victorian exports valued \$31.5 billion and supported up to 500,000 Victorian jobs.

Landrum & Brown (L&B) is the oldest and most innovative privately owned consultancy dedicated solely to the needs of the commercial aviation community, focusing on solutions for the world’s busiest and most challenging airports. Our focus on the highly specialized issues of the global aviation industry provides our clients with a level of expertise and vision that cannot be matched by our competitors. For more information about L&B, visit our website at [www.landrum-brown.com](http://www.landrum-brown.com).



Pictured: Richard Dalla-Riva (Minister for Manufacturing, Exports and Trade), Gary Gibb (L&B Vice President) and Alex Chernov (Governor of Victoria)

